

[Transcript from the Office for Victims of Crime (OVC) Fiscal Year 2018 Field-Generated Innovations in Assistance to Victims of Human Trafficking webinar, which was held on June 14, 2018. The archived webinar can be found at:

[https://www.ovc.gov/grants/webinars\\_archive.html](https://www.ovc.gov/grants/webinars_archive.html). The Solicitation can be found at <https://www.ovc.gov/grants/pdfxt/FY18-Field-Generated-Innovations-in-Assistance-to-Victims-of-Human-Trafficking-508.pdf>.]

MARY JO GIOVACCHINI: Good afternoon, everyone, and welcome to today's webinar, Field-Generated Innovations in Assistance to Victims of Human Trafficking sponsored by the Office for Victims of Crime. At this time, I would like to introduce you to today's presenter, Kristin Weschler, Grants Management Specialist for the Office for Victims of Crime.

KRISTIN WESCHLER: Okay. Good afternoon, everyone, or possibly--no, everyone should be afternoon at this point. I want to thank you for joining us this afternoon and learning more about this new grant opportunity that we are offering here at the Office for Victims of Crime in our human trafficking program. So, during the webinar today, I'll be going over just some general information, kind of highlighting some areas for you to focus on, in considering whether to submit an application or in developing your application. And then of course, specific details I'll be able to answer in Q&A, or as Mary Jo said, I can't give too much guidance or recommendations about your solicitation, but I can certainly clarify items that are listed. So, today, we're going to go over the goals of this specific solicitation, the eligibility, the two purpose areas that have been identified, the key elements of the application, the budget, and then most importantly, giving you contact information should you have either submission difficulties or questions in developing your application.

So, the goals of this new field innovative--sorry, Field-Generated Innovation solicitation are to develop or enhance promising practices, models, and programs, or apply them in innovative ways, to build the capacity of victim service providers to increase the availability of evidence-based and trauma-informed mental health and substance abuse services for victims of human trafficking, and to address barriers in identifying and assisting labor trafficking victims. So, we came up with these two areas based on either feedback we've received from the field, or observations that program staff have made in interacting with programs. So, I say that simply to encourage you to either give our program office input into gaps that you're seeing in the field, or if you are a current grantee, communicating that information to your program officer. So, specifically, this solicitation seeks applications to develop or enhance promising practices, models, and programs and apply them in innovative ways.

So, the eligibility is pretty broad for this program. As you can see, states, units of local government, federally recognized Indian tribal governments, nonprofits, and nongovernmental organizations, including tribal are eligible. So, if you have questions about, you know, where exactly you fit into that, which I'm not sure exactly what your question might be, but feel free to put it in the chat box. Then, I can clarify that. But what I will clarify are some--the specifics that are listed in the solicitation. So, specifically we welcome applications under which two or more entities would carry out the federal award,

but only one entity may be the applicant. So, basically, we're saying there--what we call prime, there can be one prime recipient or applicant. However then, any other programs that you might partner with, who we generally call subrecipients or subgrantees, can be a part of your application. The applicant must be the entity that would have the primary responsibility for carrying out the award including the administering, and funding, and managing of the entire program. While the same applicant may submit separate applications under the two purpose areas, OVC will only make up to three awards in each purpose area. However, an entity may be proposed as a partner or subrecipient in more than one application.

Applicants are encouraged to partner with other entities to ensure that you have the capacity and competencies required in the solicitation and must explain how you will work together with partners to fulfill this solicitation requirements. Applicants must describe how their proposed project extends beyond existing programming and is innovative in addressing gaps and the current victim's assistance response to human trafficking.

So, as you can see, these are the two identified purpose areas for the solicitation. So, the first is Evidence-Based, Trauma-Information Services for Victims of Human Trafficking and the second purpose area is Addressing Barriers to Identifying and Assisting Labor Trafficking Victims. Now, I'm going to through some details on each of these purpose areas, but you can specifically find more information on pages 4–6 in the solicitation. So, for purpose area 1, which I am just going to abbreviate to “mental health” for ease of language accessibility and ease of me getting through the materials. Basically, what we're looking at is improving the quality and quantity of evidence-based and trauma-informed services for human trafficking victims. If you've been in the field for a while, you'll--either have experienced or are aware, that often times either solicitations or funding opportunities focus on short-term or crisis-centered services. So, what we're looking at or what we're wanting to address is services over time as victims are seeking recovery and support in their victimization. So, there's a growing awareness that importance of services are both evidence-based and trauma-informed. There is information in the solicitation about--I believe it's a link to the California Evidence-Based Clearinghouse for Child Welfare that gives some possible approaches that are rated as promising or effective, but you're certainly not restricted to this list. However, if you don't suggest a method that is in that list, you'll have to document how the proposed protocol or model that you're proposing is evidence-based. And then the second one is to provide technical assistance to increase the capacity of mental health service providers to develop evidence-based trauma interventions and other trauma-informed services. So, this is getting more at not the applicant themselves providing the services, which is the last bullet here on the slide, but more in providing guidance and support to existing programs as well to enhance their mental health services for victims of human trafficking.

Now, when--I'm going to define trauma-informed services and approach for you, so that it's clear, kind of, how we're defining it. So, trauma-informed services are delivered with an understanding of the vulnerabilities and experience of survivors across their lifespan including the prevalence of trauma and its physical, social, and emotional impacts. And then a trauma-informed approach recognize signs of trauma in staff, clients, and others,

and responds by integrating knowledge about trauma into policies, procedures, practices, and settings. Trauma-informed approaches place priority on restoring the survivor's feeling of safety, choice, and control. So, basically, this trauma-informed approach is yes, acknowledging immediate trauma of the--what I'm going to call the primary victim or survivor, but also recognizing the trauma that might be experienced in the provision of services through staff, or those who were supporting or witnessing the trauma, whether it's a friend or a family member.

So, I did receive one question that's--or I thought of a question that I thought I should clarify as well, and that is, "what if your program focuses on a specific human trafficking population?" So, for instance, in the provision of mental health services, maybe you focus on youth, maybe you focus on adult women only, maybe you focus on LGBTQ only.

The solicitation is clear that applicants are encouraged to propose strategies for delivering mental health and substance abuse services to human trafficking victims in communities where service delivery is limited due to geographical isolation, lack of mental health and substance abuse professionals or services, high rates of unemployment and poverty, and language barriers. However, you are not restricted to those areas. We're simply encouraging and elevating those areas. So, if you're for instance, I'll say, say choosing adult women and that is your primary population that you serve, you'll want to be very clear in your application, how you are providing referrals for other individuals who are coming to seek services through your agency but may not fit that definition. So, how are you going to serve youth, how are you going to serve LGBTQ, how are you going to serve men in this mental health substance abuse purpose area? So, you need to be thinking big picture even if you're only serving a subset of the total population.

So, I'm not going to go over this in detail because some of it is repetitive of the other slide as far as being evidence-based and trauma-informed. The one thing I will point out is the third bullet, which is that we're looking to find new or existing mental health and substance abuse services for trafficking victims. So, again, great opportunity, either if you're a new program or even if you're a current mental health provider but wanting to explore maybe a different mental health or substance abuse model or standard of service. Again, you'll have to demonstrate that it's evidence-based and trauma-informed, but we are open to your suggestions and your recommendations of what is evidence-based and trauma-informed.

As far as the new services based--I'll get into this a little bit in the budget, but we're allowing you a 1-year planning period, so I'll just say that right here. The model or the approach for developing a new model will look a little bit differently than for existing services. So, you'll need to be mindful of that when we get to the budget. The other thing I will stress, of course, being that this is mental health and substance abuse, is the last bullet regarding ongoing clinical supervision and guidance to staff on how to use evidence-based trauma interventions with adult, adolescents, and child victims of human trafficking. So, I'll go back to what I said previously. If you're serving a subset population, you still need to be very clear how you're going to meet the needs of all adults, adolescent, child victims who may come for services.

So, here's the differential between new programs and existing programs. So, for new proposed programs, whether you're a new nonprofit or you're proposing a new mental health model, you can use up to 12 months of organizational assessment, planning, and staff training. And then the last 2 years of the award period will be focusing on program implementation. So, we're acknowledging and wanting you to get off on the right foot, basically, and giving you that time to plan and train accordingly. And then for existing programs, we're looking at you addressing identified challenges or gaps through enhancements to the trauma-informed approach. So, we're recognizing there are those in the field that have more experience in providing these services and may even propose something that we're not aware of, which is what is the exciting part of this opportunity with this solicitation.

So, our second purpose area is assisting and identifying labor trafficking victims. We have found through a number of our current human trafficking programs here at OVC that the tendency is to focus on sex trafficking. It's what the media focuses on, it's what people get excited about, and it's for number of other reasons just, kind of, sometimes easier. And there's a huge gap in training whether it's law enforcement, or prosecution, or direct service providers, in how to identify and assist labor trafficking victims. So, this is how we came up with the second purpose area. And labor trafficking, of course, you're aware, is both for U.S.--or addresses U.S. citizens as well as foreign national victims in the United States. And it's significantly unreported. And when reported, it may not even result in legal sanction or action against the traffickers. So, as a result, labor traffickers sometimes are operating with little fear of apprehension and victims of labor trafficking are less likely to access services. So, we are looking to the field for some innovative approaches to build community capacity in identifying and assisting victims of labor trafficking.

So, what this purpose area as you'll see, kind of, is intermingled within the bullet points on this slide, is focused on labor trafficking; but again, across the board. So, you should be addressing youth, men, women, foreign nationals, nationals, now of course with the lens of labor trafficking more often than not either you're going to get people coming to seek services for sex trafficking or often sex trafficking and labor trafficking are intermingled. So, you need to come up with a plan, again, of how you're going to refer individuals for--if it's exclusively sex trafficking where you're referring them to for those services, or even if they're co-sex trafficking, labor trafficking how you're going to address both areas through the lens of this labor trafficking purpose area.

So, funding under this purpose area will support implementation of innovative ideas to increase the identification of victims of labor trafficking and enhance service delivery to those victims. Projects should focus on a particular community or region of the United States, and you can do this by developing creative collaborations with the variety of organizations. We're not restrictive to just law enforcement prosecution. You can think of businesses; labor and zoning officials; faith-based groups; Department of Labor; any kind of motels. I know, some—I've seen some work with motels in identifying victims of labor trafficking as well as sex trafficking. But, restaurants, service industries, you're not restricted at all. While some training and materials development may be used to increase

identification, the focus of this purpose area should be on strengthening partnerships to increase victim identification and provide specific services needed to support victims of labor trafficking. So, applicants will need to demonstrate how the proposed approach is responsive to vulnerable individuals in the geographical area to be served.

So, independent of the two program areas, these are key elements that apply to both purpose areas. So, you'll be submitting a Program Narrative, Budget Detail Worksheet and Budget Narrative, a Plan for Data Collection, a Plan for Action Research or evaluation, a Project Timeline, LOI stands for Letter of Intent, so a Letter of Intent from a Law Enforcement and/or Prosecutorial Agency, and then finally MOUs or Letters of Intent for partners that you're going to be collaborating with. Now, there's two items that I want to, kind of, highlight on this because I'm going to have a separate slide about the budget. First, is the new requirement for the Letter of Intent from a law enforcement or prosecutorial agency. So, the guidance is applicants must provide at least one letter of support from a local, state, tribal, and/or federal law enforcement agency, and/or a local, state, tribal, and/or federal prosecutor's office. Law enforcement agencies and prosecutor's offices providing letters of support may do so for multiple applicants. So, this is a new requirement this year, and it's--basically reflects the Department of Justice's commitment to address human trafficking by holding traffickers accountable and enhancing the identification of victims in the delivery of services for victims of human trafficking. Again, this is only a letter of--in--support or Letter of Intent, which does not mean formal partnership. This is a Letter of Intent showing, yes, we support your project. And I want to clarify this only because--well, I anticipate some concern from the mental health perspective. And so, I'm just wanting to clarify, this is not saying you must. For instance, you know, with confidentiality issues, or trust issues, or there's a number of red flags that can come up when you're mixing mental health and law enforcement or prosecution. So, this is only a letter of support, but it is a requirement.

Another new requirement this year, which I didn't get into the slides in time, but I just wanted to inform you, it's on page 7 of the solicitation. And it's basically a side note of what are allowable costs and it's regarding the vacatur or expungement services. If you've read some of our other solicitations, you would've seen this new addition. So basically, the guidance and the direction--well, it's not guidance, it's direction--is that direct representation on vacature and expungement matters through court filings or through other litigation services is not an allowable cost under the solicitation. However, applicants or grantees may counsel clients on the expungement or vacatur of any convictions for nonviolent crime that is a direct result of being a trafficking victim. So, there's a lot to unpack there. I'm not going to get into the weeds of it, except to clarify two things. One is, though, it's essentially saying you cannot use these grant funds for directly working with a client to expunge their record or for vacatur. You may refer out, you can talk about those options; but you may not use direct grants on for those activities.

All right. So the budget--so we plan to make up to six awards under the solicitation three in each purpose area of up to \$600,000 each over the 3-year project period. So, the period of performance would start October 1, 2018 for 36 months.

You'll see in the solicitation that a Budget Detail Worksheet and Budget Narrative are now combined into a single document, and is referenced as a Budget Detail Worksheet. It's an Excel version and it already breaks out cost by year--that is the way that we want the budget information to be submitted, but it reflects a total of 36 months. So you'll see it when you open the template, it broken down by that way. We're hoping this will make it easier for you, so it's very clear how we want the information to be submitted.

Specifically in regards to personnel cost, this year, we're asking applicants to clearly demonstrate the percentage of time that each funded or proposed staff person will dedicate to keep program activities into three areas, Direct Victim Services, Training, and Evaluation or Action Research. If you received human trafficking grants from OVC before, you know we've asked for this information after the fact usually. We're now asking for this information in advance, so we can hopefully expedite the award process a lot faster.

The other item that often gets raised, or has questions about, is cost sharing or match. So you'll see that a 25 percent match is required for the solicitation and that can be both as cash or in-kind. So cash match is generally cash spent for project-related costs, but you might be using either foundation dollars, undesignated funds. You can't use other federal funds as match just--if you don't know 2 C.F.R. 200, you can't. So I'll just clarify that. And then, third-party in-kind match includes noncash contributions, or what we call in-kind, and may be in the form of donated services, supplies, equipment, or space. Now, you have to demonstrate or provide evidence of what the valued service, like if you're doing volunteer hours, what is the going rate for that position. So you can't, you know, unfortunately offer a volunteer, maybe, you know, something outrageous. I don't know, an executive director salary, unless that you're offering that executive director time as match. But if you're using a hotline or, I don't know, another position that is not justified by the value of that hourly rate, then that would be questioned. One final thing about match is you can overmatch if you so want to impress--I don't know if--you might think it's impressive, the Federal Government or the reviewers. However, you need to keep in mind, that then that becomes mandatory. You are then held to that amount of match that is above the 25 percent and it is subject to audit. You also have to keep in mind that match funds are held to the same restrictions and requirements as federal funds. So whatever is allowable within the solicitation and within OJP for federal funds, also applies to match. Okay.

A few--little more things about budget, is just be mindful of the percentages and budget requirements we place on all of our human trafficking solicitations in regards to administrative costs, data collection, and training and public awareness. So you'll see here, these are the caps, or the requirements, that we ask, or require, applicants to include funds in their budget for. This year, we have included an Appendix B, which I don't have a screenshot for, but if you open it in the solicitation. It's basically an Excel spreadsheet that may look daunting, but all of the values are already filled out for you. All, you know, all you have to do is include the figures and the formulas are already there. And it's going to help you in planning if--how you're meeting these requirements, within the budget. So we're hoping that that tool is helpful for you in meeting this requirement.

The other item that I wanted to address before I move on to--out of the budget--is indirect cost rate agreements. Sometimes, grantees ask questions about what you may have heard of the de minimis cost rate---indirect cost rate agreement. So basically, indirect costs may be charged an award only if the applicant has a current, unexpired, federally approved indirect cost rate. So you have a--you will know if you have an indirect cost rate agreement. And if you have that and you want to claim indirect cost under this grant, you have to actually submit that agreement with the application. If you have never ever, the agency has never had a federally approved indirect cost rate agreement, then you can elect to use the de minimis indirect cost rate agreement as described in Part 200 Uniform Requirements, which is 10 percent. So, if you have questions about how to apply for an indirect cost rate agreement, you really need to talk to OCFO. That's not something a program office does, but it is quite an extensive process. So if you don't have one already, you will not probably get one before the applications are due.

So, the deadline is Monday, July 9, 11:59 p.m., eastern standard time. So, for those on the West Coast and the Midwest, please be mindful that this is East Coast Time. We had some hiccups sometimes around that when people aren't recognizing the time zone.

One thing that I do want to bring up before we open it to contact information and questions is, you may have seen some guidance or some complications about the [SAM.gov](https://sam.gov) registration process. So basically, what is being required is that you submit a notarized letter via the U.S. mail to facilitate the [SAM.gov](https://sam.gov) registration and re-registrations. However, processing the notarized letters has created significant delays in the registration process resulting in the inability of some potential applicants to submit their applications by the solicitation close date. So, applicants who have been unable to apply for an OJP solicitation, given this restrict--or this reason, should notify us in accordance with the technical difficulties guidelines contained in the solicitation on page 2 within 24 hours of the close of the solicitation. The applicant should include the name of the solicitation in the subject line or body of the email and include a copy of the dated notarized letter provided to [SAM.gov](https://sam.gov) for registration, as well as any communication regarding that issue with [SAM.gov](https://sam.gov) and/or [Grants.gov](https://grants.gov). To be considered for a waiver to apply, the date of the notarized letter must be before the close date of the solicitation. So this information, I believe--if it's not already on [Grants.gov](https://grants.gov), it's going to be posted on [Grants.gov](https://grants.gov). It's also going to be posted, I think, on NCJRS. Where else?

MARY JO GIOVACCHINI: OJP.

KRISTIN WESCHLER: Oh, and OJP. Yes. The OJP page. So there's a lot of detail in that, but if you go to [Grants.gov](https://grants.gov) or OJP, the details will be provided there. Hopefully, you've already gotten the jumped off the--on that. But if not, that would be one of the first tasks I would encourage you to focus on.

The other item I just wanted to say, I think we're putting it in a chat box if it's not there already, is a link for general conditions for all OJP awards in FY 2018. Sometimes applicants or subsequent awardees aren't aware of how much work federal grants require and what the--what they're committing themselves to. So we're providing a link, basically,

that outlines some of the conditions that you can anticipate receiving if you are issued an award. Now, these are general, though, to all OJP programs. So there will be additional conditions, what we call special conditions, posted if an award is made, that will be specific to this solicitation in the human trafficking program here at OVC. But at least it will give you an idea of the general requirements and commitments that are required for federal OJP awards.

All right. And then we've got the important contact information. Are you going to do it? Okay.

MARY JO GIOVACCHINI: So, hi, everyone. We have right now shown on the slide information that you would need for assistance. [Grants.gov](https://www.grants.gov) customer service support hotline is listed as the first number as well as an email address. And if you have any problems with submitting your application, you should contact them.

The second piece of information is for the National Criminal Justice Reference Service and their response center. You can contact them if you have any questions about the solicitation requirements, any general assistance that is needed; and there's the phone number, email address, as well as the webcast. They are available 10:00 a.m. to 6:00 p.m., Monday through Friday, and they are also available until 8:00 p.m., the day the solicitation closes. One of the things to note...

MARY JO GIOVACCHINI: ...it is recommended you don't have to, but you should submit your application at least 72 hours prior to the close date, that way if you do have problems, you can reach out to [Grants.gov](https://www.grants.gov) and/or NCJRS and get some assistance with that.

So with that said, we are going to move on to the questions and answers. Again, submit them in a Q and A tab, address them to all panelists. And while we are going through questions and answers, I am going to leave the contact information up here so that you can jot that down. So if you give us a second, we will start with the Q and A.

KRISTIN WESCHLER: All right. So, the very first question was "an oversight in the slide deck" because we've had to move this a couple of times. So, thank you, Kristin for bringing to our attention. Yes, the applications are due July 9th. Sorry to give you false hope for an extra 4 days. But yes, applications for the solicitation are due July 9th.

MARY JO GIOVACCHINI: So, our next question, "how much weight is given to the fact that an applicant may already have a specialized services OVC grant and applying for another? So this was, in this example, it would be their third grant from OVC."

KRISTIN WESCHLER: Okay. So this isn't surprising because a number of our grantees do have multiple awards through our office. Basically the--you're eligible first and foremost, that's the most critical thing to clarify, you would be eligible. The way we look at current grantees is that we--you know, of course, we're familiar with your work. So we would consider your performance as a current grantee as far as compliance with special



conditions, reporting, that kind of thing. What you would have to be very clear about in the solicitation is how this differs from your other two or three or one--if you only have one other OVC grant--how this application will differ from other funding you already have from OVC. Furthermore, I would add, if--even you have other federal funds, you'll notice in part of the solicitation, we ask for information about other federal awards that you have. And so you'll want to be clear, again, to be very clear that both the funding is not duplicative, the population you're serving is not duplicative. If you are maybe cost--cost sharing is not the right word but if you're, for instance, funding a position that's maybe part--50 percent in one grant and then maybe 50 percent in another, maybe this one-- you want to be clear that it's 50 percent and not 100 percent. So you'll want to make sure that you prorate not just your personnel costs but any office costs if you're asking for rent, or supplies, or anything like that. So just be very clear. But yeah, it--but you're not excluded. And, yeah, you would be in a competitive process just like everybody else.

MARY JO GIOVACCHINI: "Can we include in our proposal that we will build partnerships that are not currently in place with restaurant, hotels, etc., and have maybe 1 year to build these things?"

KRISTIN WESCHLER: Is that in response, I'm assuming, for labor trafficking? I'm not sure how to quite respond to that. So I'll say for labor trafficking, we're anticipating that at least you have some preliminary partnerships in place and not starting from ground zero. Because you're--we're looking for a demonstration of an understanding of how to address human--labor trafficking. And you need to have that experience already. We're not looking for someone who's just, kind of, dabbling their toe into human trafficking because this is an innovative, like, you're building.

Okay. Yes, for proposal two. Thank you, Kristin.

So, yeah, I mean, I think if you--as long as you can demonstrate you already have some existing and maybe you're going to expand collaborations or partnerships, that would be fine. But if you're starting from ground zero with nothing, the only--and again, I'm just going through scenarios in my head--if it's more in line that maybe you'll have a collaborations, but maybe the timing, you're concerned about getting an LOI or MOU within the 30-day timeframe. You know, LOIs are a lot easier to get together than an MOU. So, maybe, you know, at least get the LOI. Be very clear in your narrative of what established partnerships you have and then maybe where you hope to expand. I don't know if that absolutely answers the question but these are some ways I could think to approach it.

MARY JO GIOVACCHINI: "Question about the budget for individual staff person. If we ask for 5 percent funding for a director's salary for training and they happen to also do evaluation, do we have to put the percentage for evaluation even though we are not asking for funding in the area of evaluation staff?"

KRISTIN WESCHLER: What? Okay. Let me read that again.

So the breakdown that we're asking for, for the personnel categories are only related to activities being funded under this grant. So, I'll just say, for this scenario, if you're asking for 5 percent of a director's salary for training that is specific to this grant and they happen to do evaluation as other duties but they will not be doing evaluation under this grant, then no. You would not include evaluation as part of the percentage. You would only breakdown responsibilities that are tied to the deliverables under this grant.

MARY JO GIOVACCHINI: So, a clarification.

KRISTIN WESCHLER: All right. Thank you for the feedback, Kristin.

MARY JO GIOVACCHINI: So, right now, that is our last question. We will give you a few minutes to see if you come up with anything else.

"Related to my last question, what if we don't want OVC to fund the measurement costs of the staff person even though the staff is doing measurements for the grant as well?"

KRISTIN WESCHLER: If you're doing measure--all right. I still need--so it sounds like you're doing measurement for the grant but you're not going to charge the costs to the grant. Which I don't know why you wouldn't unless they're already funded at 100 percent through other funds. I would--if that's the case, Elizabeth, I would say submit that question maybe, so I can kind of unpack it a little bit more. I'm just--I'm having trouble trying to get my head around that.

MARY JO GIOVACCHINI: So if you could resubmit that question to NCJRS at [grants@ncjrs.gov](mailto:grants@ncjrs.gov). They will reach out and work with Kristin to get you an answer.

KRISTIN WESCHLER: Okay. So, this still may not completely answer your question, Elizabeth, but I'm a reflective thinker. And--so the only thing I will add, is that because there is an evaluation requirement, in this--I can't remember the percentage, it's two to seven percent, I believe. It was on one of the slides. I know we increased it a little bit recognizing. Let's see, yeah, two to seven percent--that I wouldn't know why you wouldn't want to charge some of that cost to the grant because it's a required cost. Again, unless there's other evaluation that you're wanting to charge and you're being mindful of the percentage and not to exceed the seven percent. But given that evaluation costs are a requirement, I will go ahead and include this cost. So, if that still doesn't answer your question, please go ahead and submit the question to [grants@ncjrs.gov](mailto:grants@ncjrs.gov).

MARY JO GIOVACCHINI: Okay. At this time, it appears that we do not have any additional questions. So, with that, we will end the webinar. Again, just to reiterate, if you do have questions after the webinar, you can reach out and get assistance through NCJRS at [grants@ncjrs.gov](mailto:grants@ncjrs.gov). If you have technical issues, you can go to [Grants.gov](https://www.grants.gov) for assistance with submitting your application. And then as a clarifying point, the due date is July 9, 2018, at 11:59 p.m., eastern standard time. So, thank you very much.

KRISTIN WESCHLER: Yup, thank you everyone for your interest. We look forward to receiving your applications.